

2018 | Print & Online

INTERNATIONAL ROPEWAY REVIEW





READERSHIP - TARGET GROUPS

The **ISR** readership includes:

- ropeway company executives, operations managers and personnel
- the management of municipal and tourism operations
- representatives of trade and industry
- architects and planning offices
- public authorities and senior civil servants
- in short, all decision-makers with an interest in ropeways, ski areas and mountain tourism worldwide



PROFILE

Over the last 55 years **ISR**, the **International Ropeway Review**, has built up an international reputation as the journal for the ropeway industry and ski area operations. Editorial policy at **ISR** is focused on a knowledge transfer of specialist information from the experts and coverage of the latest developments in the industry worldwide.

In the course of its history, **ISR** has promoted and helped shape developments in the ropeway industry, and in mountain and winter tourism throughout the world. Thanks to the articles written by the journal's international correspondents and independent experts, ISR has developed into a trade journal which – as a multilingual publication – is read in all ropeway countries of the world.

Today **ISR** is the leading international medium for the whole of the ropeway industry and related fields, with regular editions in German/English and German/French plus specials in Chinese, Russian, and Spanish.

OUR STRATEGY

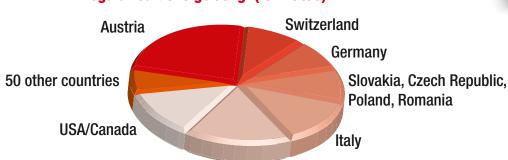
- Trade journal in 6 languages
- Global distribution (approx. 55 countries)
- International network of correspondents
- Technical reports produced by leading experts
- Commentaries written by industry insiders
- Website in 7 languages
- Every issue of ISR available on-line
- Multimedia communication via ebook, Hyperlink, Apps etc.
- Worldwide trade show presence
- 5,167 copies (certified circulation)
- Full focus on our readers





CIRCULATION BY COUNTRIES

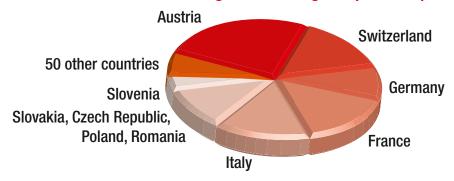
Regular editions ger/engl (ISR 1/3/5)



Doppelmayr-Innovation 3S-Bahn fährt eine Kurve

Sweden, Norway, Finland, Denmark

Regular editions ger/fr (ISR 2/4/6)



CERTIFIED CIRCULATION



Certified circulation, 1st half of 2017: 5,833 copies - guaranteed! The official Austrian circulation monitoring organization (ÖAK) delivers objective, comparable circulation data for the print media and has them verified by a well known company of chartered accountants.

ON-LINE COMMUNICATION

Every edition of the International Ropeway Review is also available on-line at www.isr.at.

That means all advertising messages in the International Ropeway Review are communicated via two effective channels.

In addition to the current numbers of ISR, selected articles are published in up to seven languages on the **ISR** website.

Publisher and media owner: Verlag Holzhausen GmbH A-1110 Wien, Leberstraße 122

Tel. +43 1 740 95-0 Fax +43 1 740 95-183

zeitschriften@verlagholzhausen.at www.verlagholzhausen.at

FN: 207841z, HG Wien DVR: 4018640 UID: ATU51587509

Senior executives: DDr. Gabriele Ambros KR Gerhard Milletich

Publishing director: Mag. Robert Lichnter

Editor-in-chief:

Mag. Christian Amtmann Tel. +43 664 82 97 720 christian.amtmann@ verlagholzhausen.at

Technical editor:

Univ.-Prof. Dipl.Ing. Dr. techn. Josef Neiez isr@verlagholzhausen.at

Deputy editor-in-chief:

Mag. Claudia Mantona Tel. +43 664 88 32 50 50 claudia.mantona@ verlagholzhausen.at

Advertising sales:

Dietrich Kops Tel. +43 664 829 77 23 dietrich.kops@verlagholzhausen.at

Editorial services and advertising:

Tamara Kračun Tel. +43 1 740 95-454 Fax +43 1 740 95-183 tamara.kracun@verlagholzhausen.at



worldwide communication

TOPICS & DATES 2018

ISR REGULAR ISSUES 2018 with dispatch to the DACH region plus 50 more countries



OUTLOOK ON 2018 TRADE SHOW PREVIEW **MOUNTAIN PLANET, PROWINTER**

Special topics: Ski area investments, new products & innovations, planning & construction, ski service & rentals, electronics & controls, ropes

Space and materials

31.01.18 closing dates: **Publication date:** 21.02.18



MOUNTAIN PLANET 2018 TRADE SHOW NUMBER **AUSTRIAN ROPEWAY OPERATORS CONFERENCE**

Special topics: Product and company presentations for Mountain Planet, winter services & municipal service vehicles, best practice, lubricants & overhaul, Alpitec China follow-up

Space and materials

05.03.18 closing dates: **Publication date:** 29.03.18



SUMMER ON THE MOUNTAIN TYROL STRATEGY CONFE-**RENCE**

Special topics: Mountain Planet and Prowinter follow-up, mountain theme parks, re-grassing, sustainability & environmental protection, lubricants & overhaul, urban ropeways, mountain architecture

Space and materials

closing dates: 09.05.18 **Publication date:** 30.05.18



German

French

FOCUS ON THE DACH REGION **GERMAN ROPEWAY OPERA-**TORS CONFERENCE VTK CONFERENCE

Special topics: Service & maintenance, ropes, industrial ropeways, best practice, re-grassing, sustainability & environmental protection, helicopters & transportation

Space and materials

closing dates: **Publication date:**



English

German

2018/19 **SEASON PREVIEW**

Special topics: Ski area investments, planning & construction, lubricants & overhaul, electronics & controls, urban ropeways, avalanche control



REVIEW OF 2018 with 2019 ISR wall chart

Special topics: New products & innovations, marketing for children, avalanche control, snowmaking, snowparks, technical trends for ski areas

27.08.18 17.09.18 Space and materials closing dates:

27.09.18 **Publication date:** 22.10.18

Space and materials closing dates: 15.11.18 **Publication date:** 06.12.18

ISR SPECIALS 2018 with dispatch to the target markets



NSAA TRADE SHOW EDITION

Dispatch to USA & Canda

Copies: 1.500

Space and materials

03.04.18 closing dates: **Publication date:** 24.04.18



SWISS QUALITY & INNOVATIONS

Dispatch to Switzerland

Copies: 1.500

Space and materials

14.06.18 closing dates: **Publication date:**



5 COUNTRIES, **ONE SOURCE**

Dispatch to Bulgaria, Romania, Poland, Slovakia and the Czech Republic

1,500

Copies:

Space and materials

closing dates: 25.06.18 **Publication date:** 16.07.18



FOCUS ON URBAN ROPEWAYS

Dispatch to South America, Spain, Andorra

Copies: 1.500

Space and materials

10.07.18 closing dates: **Publication date:** 31.07.18



SKI BUILD EXPO TRADE SHOW EDITION

Dispatch to Russia

Copies: 1,500

Space and materials

closing dates: 30.08.18 **Publication date:** 20.09.18



ALPITEC CHINA TRADE SHOW EDITION

Dispatch to China

Copies: 1,500

Space and materials

closing dates: 30 10 18 **Publication date:** 20.11.18

SPECIAL TOPICS IN EVERY ISSUE OF ISR

- Ropeways (winter, summer)
- Urban ropeways
- Industrial ropeways
- Ropes
- Cabins
- Drives
- Electronics and controls
- Lubricants and maintenance
- Snow grooming

- Groomers
- Trail construction
- Trail safety
- Planning
- Snowmaking
- Architecture on the mountain
- Helicopters
- Ski rentals and service
- Avalanche protection

- Winter services & municipal vehicles
- Sustainability
- Access systems
- Ticket office equipment
- Visitor information systems
- Leisure amenities
- Environmental management
- Ropeway law

- Summer on the mountain
- Trends in tourism
- Marketing & management
- Capital spending projects and finance
- Catering on the mountain
- Trade show & conference reports
- Digital communication
- Maintenance & servicing

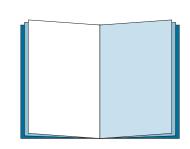


FORMATS & PRICES 2018



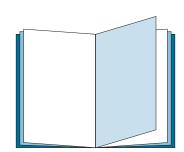
Front cover

210 x 220 mm € 7,710.– plus 3 mm trim



1/1 page

210 x 297 mm € 5,440.– Surcharges: back cover: 25% inside covers: 15%



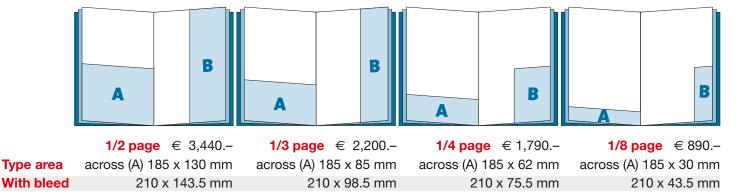
Glued/bound inserts

up to 30 gr. € 840.- per 1,000

Prices for higher weights

or more than 4 pages

on request



 Type area
 upright (B) 90 x 270 mm
 upright (B) 58 x 270 mm
 upright (B) 90 x 130 mm
 upright (B) 50 x 125 mm

 With bleed
 102.5 x 297 mm
 70.5 x 297 mm
 102.5 x 143.5 mm
 62.5 x 138.5 mm

Bleed ads: plus 3mm trim Special formats on request

Prices quoted net of VAT (20%).

Printing:

Resolution: At least 300 dpi at intended final size. Submitted files must satisfy the following criteria:

Ready-to-print pdf files (X4) preferred or open-source files (Apple MacIntosh). Software: Indesign, Quark Xpress, Illustrator, Photoshop. Please include image files (300 dpi) and fonts used.

Data carriers: DVD, CD-ROM, FTP (on request).

Please include a 1:1 laser printout or digital proof for checking copy and layout.

No liability can be accepted for tonal value deviations within the tolerance range.

Contact

Editorial services and marketing concepts

Mag. Christian Amtmann, editor-in-chief Tel. +43 664 82 37 720 christian.amtmann@verlagholzhausen.at Mag. Claudia Mantona Tel. +43 664 88 32 50 50 claudia.mantona@verlagholzhausen.at

Advertising sales

Dietrich Kops Tel. +43 664 829 77 23 dietrich.kops@verlagholzhausen.at

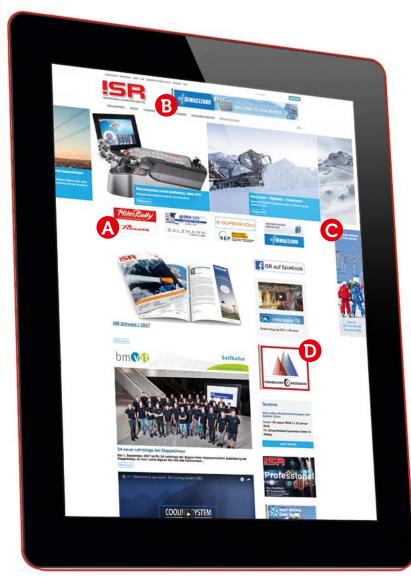
Editorial services and advertising

Tamara Kračun Tel. +43 1 740 95-454 Fax +43 1 740 95-183 tamara.kracun@verlagholzhausen.at

The general terms and conditions of Verlag Holzhausen GmbH apply. See www.isr.at.



BANNER FORMATS & PRICES 2018



Advertising on all seven landing pages

A Half-size banner $234 \times 60 \text{ px}$ € 380.-/monthB Big-size banner $728 \times 90 \text{ px}$ € 840.-/monthC Skyscraper $160 \times 600 \text{ px}$ € 830.-/monthD Content ad $300 \times 250 \text{ px}$ € 820.-/month

Sticky banner $300 \times 50 \text{ px} \in 270.\text{-/month}$ (for smartphones)

Article overview page

B Big-size banner 728 x 90 px € 180.–/month

Min. period for banners and skyscrapers 3 month

Data jpg, gif, html5

Website in 7 languages

All editions of ISR are availabe online as an e-book.

All ads have a link to the company's website



www.isr.at



2018 | Print & Online

INTERNATIONAL ROPEWAY REVIEW





WHO DECIDES ABOUT NEW INVESTMENTS?

We say it is our readers who decide.